**Christopher Sofianou**

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**PROFILE**

Chris is an excellent Qlik Sense consultant with a proven track record in delivering data and insight solutions across the business. Chris has extensive knowledge of Qlik Sense architecture and security; He is also skilled in end-to-end project deliver, from requirement gathering, documentation, project management, roll-out and final training and coaching

Chris has experience working across different industries including Finance, Energy & Utilities, Defence, Public Sector, and Manufacturing. Some of Chris’ clients have included: HSBC, Deutsche Bank, National Savings & Investments, HMRC, RPC Group, BAE Systems, EDF Energy, NHS, NCS Trust, a Gas & Oil Company, and Sport England

**KEY SKILLS**

**Data Visualisation**: Qlik Sense/QlikView/R/Shiny/Tableau/Alteryx/RoamBI

**Tools**: Adobe Photoshop, Jira, Git, Confluence, Agile

**Languages**: English, Greek, Farsi (Iranian)

**EMPLOYMENT HISTORY**

**HSBC - Global Banking and Markets – May 2017 to October 2017 (6 month contract)**

Senior Qlik Sense Consultant – Digital Intelligence

* Running discovery workshops
* Configuration of various connectors (SAP, Oracle, Hive Hortonworks, ODBC)
* 3 tier solution architecture implementation - ETL utilising QVD layers
* Front end development, web based scripting languages (HTML5, CSS, JavaScript)
* QMC maintenance & troubleshooting
* Section access design and implementation
* Training and mentoring users
* Promoting Qlik Sense within the bank, collecting user feedback and supporting end users
* Data quality and data governance implementation

**Qlik Sense Practice – May 2016 to May 2017**

Senior Qlik Sense Consultant – part of the specialist Qlik Sense Practice within Qlik Services.

Working with a multi-disciplined team delivering high value solutions to Qlik’s customers. Focus areas include:

* Customer requirements gathering and analysis
* Data analysis and modelling within Qlik Sense
* Bringing together separate data sources into one coherent data model, and reviewing other developers work to make sure apps follow best practice.
* Proficient at converting complex business logic into Set Analysis
* QMC configuration
* Working in collaboration with customers to develop high value BI applications answering key business questions
* Naturally enabling others in best practices, leaving them with knowledge which supports self sufficiency
* Working in an agile sprint methodology using tools such as Jira, Git and others to manage customer expectation
* Creating and manipulating mashups with Qlik Sense
* Qlik Sense server implementation

**Grant Thornton Consulting – May 2015 to May 2016**

Business Consultant – Enterprise Performance Management and Finance Advisory

Working within the advisory team focusing on the creation of the go to market strategy for GT Finance as well as on site client delivery.

* Developing the business consulting management information dashboard used to monitor the practice’ performance. This included financial data, people and process as well as spatial data to monitor and track pipeline performance on a global level. Owning the project delivery from start to finish; including initial wireframes and conceptualisation, prototyping, production level build and final roll out.
* Utilising his background in areas such as R programming, data modelling and business analysis, Chris was able to expand the range of services offered by Grant Thornton consulting and create various accelerators for resale.
* Developing a solution on behalf of a UK based Oil and Gas company to automate the production of the monthly board pack and reports. This took the responsibility away from the finance department and drove substantial ROI for the business.
* Chris provided his experience to the winner of ‘New Business of the Year 2015’ to develop their critical performance monitoring dashboard. The dashboard monitors the activities of their users through the user lifecycle, and highlights market gaps on a geospatial level. The dashboard was developed with automated reload tasks, backups, and near real time data.

**Atos Consulting – Sept 2011 to May 2015**

Business Consultant – Analytics & Modelling

An experienced business consultant working within various organisations adopting a results driven

approach to ensure success in high pressure environments.

* Accomplished in the delivery of MI, analytics, reports, and visualisations through the use of various tooling such as R, QlikView & Tableau.
* Blending, merging and transforming data in Alteryx / R from multiple data sources (DBs/cubes/flat files
* etc)
* Applying appropriate analytic techniques and methodologies to identify insights.
* Interpreting high level initiatives into tangible, realistic, and measurable projects delivering business change and solid benefits with both customer and business in mind.
* Identifying trends and relationships between disparate datasets.
* Excellent project planning and management capabilities.
* Influencing, leading, critical thinking and problem solving skills.
* Understanding of business challenges and reshaping these to drive analytical vision.
* Ensuring excellent client satisfaction through understanding of business processes and requirements, and delivering a high standard of work through prioritisation, planning, and delivery.
* Undertaking workshops, seminars and presentations to deliver succinct information to audiences ranging from end users to senior stakeholders.
* Ensuring effective coordination and communication between support, business and technical functions.
* Driving customer insight though robust models and forecasting capabilities.

**Atos - Jan 2011 to Sept 2011**

**(Formerly Siemens IT Solutions and Services)**

Application Management – KPI Reporting & Management Information - Sales Campaign Co-ordinator

* Analysis of trends and market research to support decision making
* Planning and supporting sales and marketing activities from CRM data extracted and market analysis
* Targeted marketing and sales campaign organisation
* Developing the UK&I MI excel dashboard that automated the function of cross sector performance reviews, measuring various KPIs including: Growth (Orders/Pipeline), Cost Recovery, Customer Revenue, Gross Profit, Internal Revenue, SLA Performance, FTE Counts, etc, enabling key management decisions to be made with cost saving in mind.
* Working in collaboration with business stakeholders to support and aide the creation of RFI’s/RFP’s/PQQ
* cross sector.
* Maintaining the sales pipeline and CRM system (Orders totalling £130M Pipeline) with data analysis and data cleansing.
* Demonstrating understanding of CRM / Sales / Marketing processes in order to assist the sales force

**Nikada Developers – Larnaca, Cyprus - July 2009 to Jan 2010**

Project Site Supervisor

* Overseeing the successful development of a residential property project of 23 villas and 88 apartments, with a budget of €12,000,000.
* Effectively sourcing overseas supplies of materials and demonstrating efficient cost and pricing comparisons for discussion with management.
* Worked with a spending budget of €350,000.
* Enabling €70,000 savings due to proficiency in product sourcing.
* Use of AutoCAD to analyse & create technical drawings

**Cypriot National Guard (419 MΠA) Jan 2010 – Aug 2010**

Airport Defence Unit, National Service

* Basic training and then full company training in ground-to-air defence systems, 24-hour guard shifts, drills and exercises
* This invaluable experience has laid the foundation for my constant strive for success, punctuality and the highlighted the importance of team work.

**OTHER ACHIEVEMENTS**

* **Technology and Enterprise** – Created a website with a friend about computer animation, graphics and web design. At one point it was rated the world’s fastest growing gamers forum (source: IGN.com).
  + In charge of design elements of the website and introducing new content to increase the sites popularity.
* **Volunteering** – Volunteering at a homeless shelter in Tehran, Iran during summer of 2006. This was a rewarding opportunity to be part of a team of people to help underprivileged people in Iran.
* **Young Apprentices** – Promoting the Atos Apprenticeship programme in my local area.

**EDUCATION**

**University of Portsmouth**

BSc(HONS)(ECON) Business Economics (2006-2009) – (Upper Second Class, 2.1).

**Strodes College, Egham (2004-2006)**

A Levels ICT, Business Studies, Economics, AS Level Sociology

**Churchmead C of E Secondary School, Datchet**

9 GCSEs (2001-2004) including Double award Science (B,B) and Mathematics (B)

**REFERENCES**

References available upon request